



## A New Decade of Promise

Welcome to the first edition of Capitol Caterers Eswatini newsletter.

Established in 2001, Capitol Caterers Eswatini has grown over the past eighteen years to twelve contracts, with the latest acquisition of two major state hospitals in the country.

In 2018, Capitol Caterers Eswatini acquired property in Matsapha, the industrial area of Eswatini, with the purpose of developing the property into offices and a central kitchen. We engaged contractors to refurbish the property at the beginning of 2019 and work was finished at the end of May with a state-of-the-art kitchen and equipment installed mid-June. The offices and central kitchen were officially opened on 10th July 2019.



We were delighted to be awarded the catering contract for a 900 pax finger lunch for the Royal Family and dignitaries during annual Reed Dance Ceremony. This was a huge success and it certainly profiled the excellent catering capabilities of the company. My sincere thanks to my dedicated team who spent sleepless nights making sure the function was a success.

I would like to thank all our clients who supported us throughout 2019, despite the financial challenges the country is facing; also the the Capitol Caterers family for the their commitment and dedication to their work and lastly our suppliers, who have really proved to be loyal business partners.

On behalf of the trustees of the Capitol Workers Trust, I would like to thank our Chairman, Mr Giles King, for his vision and commitment to the upliftment and wellbeing of all the Capitol Eswatini staff. This is evident in the 21% shareholding the Eswatini Capitol Workers Trust have in the company.

I wish you all a successful 2020.

Sincerely  
**MBHUTI DLAMINI**  
OPERATIONS DIRECTOR

## Appointment of Managing Director : Vaughan Robinson

It is a great honor to have been appointed Managing Director of Capitol Caterers Eswatini. My goal is to support and lead a dedicated and enthusiastic staff, secure in the knowledge that the company will continue to be recognised as the preferred catering supplier in the Kingdom of Eswatini.

With a background in banking, my career at Capitol Caterers commenced in 1997, in a dual role of Procurement and Area Management. The company, then in its infancy, was viewed as an eccentric start up in the industrial catering Industry, and with extraordinary ideas for expansion.



Recent developments have seen Capitol Caterers Eswatini take the bold step to “put down roots” in the form of a dedicated office and central kitchen complex, illustrating our confidence in both the present and future of the country.

My introduction to Eswatini goes back to initial visits made with our Chairman, Giles King, when our first contract at Waterford Kamhlaba was negotiated way back in 2002. Since those first visits, the company has seen unprecedented growth in the past 18 years. We are fortunate to have been contracted by some of the most prestigious clients in the Kingdom of Eswatini and we strive to continue to grow our market share in the sectors we service.

I am pleased to announce that our contract catering services with Waterford College has recently been secured for a further five years; continuing the long and mutually beneficial association we have enjoyed with this respected educational institution.

Our operational activities, in the capable hands of Mbhuti Dlamini, face many challenges in a volatile trading environment. With his capable management, these will be overcome.

We are a cohesive team with a defined vision for our future positioning and growth in the Kingdom of Eswatini. As a unified team, we are committed to delivering excellent levels of service and further develop our relationships with our valued clients and suppliers.

**Vaughan Robinson**  
MANAGING DIRECTOR – CAPITOL CATERERS ESWATINI

# Eswatini New Offices

## CAPITOL CATERERS ESWATINI OPENS STATE OF THE ART NEW OFFICES AND CENTRAL PROCESSING UNIT

The company recently invested over E7million in new offices, a retail canteen, ration packing warehouse and a central distribution kitchen.

Speaking at the opening of the new Capitol Caterers Eswatini new premises at King Sobhuza II Avenue on Wednesday 10 July 2019; group Company Chairman, Mr. Giles King, said this investment was made as a result of a buoyant economy, increased business opportunities and especially the desire to continue to re-invest and expand in the Kingdom of Eswatini.

The new premises were officially opened by The Honourable Manqoba Khumalo, Minister of Commerce, Trade and Industry who also delivered the Keynote Address.

The premises are ideally situated with three adjoining mini factories providing excellent storage facilities for the growing ration pack production and distribution sector of the business.



Sonnyboy Fakudze, Sanelisiwe Mbuyisa and Nhlanhlayakhe Dlamini



It's 10 out of 10 from Patience M Ramanamane



Debbie Veloso, Russell Nzimande, Giles King



Annette Du Plessis, Janet Bevis, Merrill King, Janet Mill



Princess Gcebile, Tanele Dlamini

## Capitol Caterers Eswatini Caters For Royalty And Their Guests

### Umhlanga Reed Dance: 1 – 2 September

The Umhlanga Reed Dance is the most prominent cultural event in Eswatini. In this eight-day ceremony, young girls cut reeds, present them to the Queen Mother (Indlovukazi) - ostensibly to repair the windbreak around her royal residence - and then dance in celebration.

Up to 40,000 girls take part, dressed up in brightly coloured attire, making it one of the biggest and most spectacular cultural events in Africa.

The proper festivities kick off on day six, with the groups of girls dropping their reeds outside the Queen Mother's quarters then moving to the main arena, where they dance and sing their traditional songs with passion.

The dancing continues on day seven, when the King is present. This is the main day with huge visitor attendance. The girls, dressed in vibrant costumes, dance around the royal kraal - stamping, singing, swinging, moving effortlessly as though in choreographed precision.

Capitol Caterers Eswatini catered for the VIP's for the duration of main two-day ceremony. Prominent persons included members of the Royal Family, Ministers and special guests. A vast selection of delicious finger lunches were meticulously prepared and presented over the two days.

Well done Team! What a fabulous showcase for Capitol Caterers Eswatini.



## Annual Client Lunch

The ever-popular annual client lunch was hosted at Malandelas Restaurant in Malkerns on 29 November 2019. The event was well attended with clients from Exipro, Feedmaster, Swazican, Premier Mills, Psychiatric Referral Hospital, Ngwane College, Mbabane Government Hospital together with the Catering Managers from the various units.

Mr Vaughan Robinson from the South African office and Princess Gcebile (Eswatini Director) were among the guests, sharing amusing anecdotes and developments of the company's growth through the year.

The venue was superb, the splendid catering enjoyed by all and the sunny weather adding the final special touch to a most enjoyable year end function.

## Meet the Team



Meet some of our Eswatini staff at the new head office, led by the Operations Director – Mbhuti Dlamini (top centre).

Dumsani Nkambule, Nomcebo Simelane, Mbhuti Dlamini (Operations Director), Justice Tsabedze, Tracey Mavimbela, Sindi Dlamini, Gabsile Magongo, Londiwe Dlamini, Tanele Dlamini, Bakhombisile Ngwenya, Nomalungelo Nkosi

## The Capitol Workers Trust

In 2005, 21% of the company's shareholding was given to the employees of Capitol Caterers Eswatini in the form of a staff trust. The purpose of the trust is to empower employees and reward them for their service and commitment to the company.

The beneficiaries of the Capitol Workers Trust receive annual dividend pay outs, which add much value to the recipients and their families well being.



The Capitol Workers Trust paid a handsome dividend to beneficiaries this year. A delighted group of beneficiaries display the cheque.

## Retail Canteen Thriving

The on-site canteen served its first meal in March 2019 and now prepares approximately 250 meals per day. Pre-orders to clients are delivered between 12 noon and 13:30 daily and include Logico, Brading Design, Afrox, Engen, Southern Star, CTM, AFRISAM, Eswatini Water Service Corporation and Stefanutti Stocks Construction. The number of walk-in clients continue to increase steadily with patrons eating their meals under the shaded garden area or electing a take away option.



First meal served by Wandu Mbingo

## Ration Pack Consolidation and Distribution

The Central Processing Unit is expanding rapidly with the distribution of customised ration packs to various locations within the Kingdom of Eswatini.

Approximately 420 ration packs are distributed for the Rhodes Group on a weekly basis. Each ration pack consists of 6kg mealie meal, 1 kg sugar beans, 900g vegetables, 250g salt, 750ml cooking oil, 1,36kg meat and 4,5kg sugar. The production line is an efficient co-ordination with some hefty strength loading the finished packs into the distribution trucks.



Men at work

It's a girl!

Congratulations to Dumsani Nhlabatsi and Fakazile Gwebu on the birth of their baby girl in March. Dumsani is based at Premier Mills as an FSA.

# Welcome to Our New Clients

It was a good third quarter in 2019 with two new clients joining the Capitol Eswatini family.

In October, we welcomed Mbabane Government Referral Hospital to the Capitol family. With a capacity for 373 beds, this has enabled Capitol Caterers Eswatini to employ an additional 16 staff and retain the existing 13 government employees already on site.

We wish the Catering Managers, Nomalungelo Nkosi and Londiwe

Dlamini and their staff much success with this new and important client.

Also in October we secured the Psychiatric Referral Hospital with a 200-bed capacity as a new client. Three additional staff members were employed to complement the existing 15 government catering staff. Congratulations to Catering Manager Sindi Dlamini and his team on this new and exciting venture



Staff preparing for service at Mbabane Government Referral Hospital

# Sponsorships and Fun

## Waterford Annual Golf Day

Capitol Caterers Eswatini was proud to again be the major sponsor at the annual Waterford Golf Day held at the Nkonyeni Golf Course in October. With banners positioned around various greens and a gazebo used for registration and tea; the Capitol Caterers Eswatini brand was magnificently profiled.

The delicious sponsored lunch and a further donation of E20 100 contributed to an excellent day enjoyed by all.



We were delighted to have 4-four balls playing under the Capitol umbrella, each team rallying to the 18th hole to beat the unseasonal hot weather.

Group Chairman, Giles King delighted the players by offering many a generous putting line and obligatory Mulligans from the rough!



## Sponsorships

We were delighted to sponsor Swazican, Waterford School and Ngwane College soccer teams with new uniforms. The players are super proud too!